

Proposer Name: HEALTH FITNESS

Evaluator Name: MAJOR CLARK - ENAICOTT

Selection Review Committee RFP Evaluation Form

Recreational and Aquatic Center Operations and Management Services

Instructions: Each member of the Selection Review Committee will provide two evaluations for each proposal:

1. An evaluation of the written proposal.
2. An evaluation of the interview (if applicable).

Each evaluation will be made based on the following scoring criteria:

	TOTAL POINTS	100
Criteria		Maximum Score
Introductory Letter (not scored, but considered)		--
Overall Experience		30
Proposed Programming/Operational Plan		30
References		15
Budget/Financial Proposal		25
	TOTAL POINTS	100

After the interview evaluation process has been completed, determination of the successful proposer will be based on **both** the interview evaluation and the written proposal evaluation.

Written Proposal Evaluation

Criteria	Notes	Max Points	My Score
Overall Experience	42 YRS EXPERIENCE IN FITNESS, RECREATION AND WELLNESS MANAGEMENT	30	30
Proposed Programming / Operational Plan	ADJUSTMENT TO PROGRAMMING / HOURS ARE DECISION OF CITY LEADERSHIP	30	30
References	TRANSITION PLAN - EXPERIENCED RECEIVED	15	15
Budget/Financial Proposal	APPROPRIATE COST INCREASE FOR ENHANCED SERVICES	25	25
Total:		100	100

Note: This form is subject to Oregon Public Records Law

Interview Evaluation

Criteria	Notes	Max Points	My Score
Overall Experience	<ul style="list-style-type: none"> - REFERS TO CITY AS "CLIENT" - TRANSITIONED MANY SUCCESSFUL FACILITIES NATIONALLY - MISSION TO IMPROVE HEALTH AND WELLBEING 	30	30
Proposed Programming / Operational Plan	<ul style="list-style-type: none"> - ALL ADVERTISEMENTS AND PROMOTIONAL MATERIALS ARE FOR <u>CITY</u> FACILITY - <u>NOT</u> OPERATOR NAME - WILL PROVIDE PROGRAMMING EXTRAS AS CITY DESIRES (BBQ, FAMILY TRIATHLON, EGG-HUNT ETC) - CITY LIASION, NOT BOARD WILL PROVIDE FEEDBACK ON PERFORMANCE STANDARDS - MULTIPLE "MIND YOUR HEALTH" PROGRAMMING 	30	30
References	PROVIDED	15	15
Budget/Financial Proposal	<ul style="list-style-type: none"> - FIXED MANAGEMENT FEE WITH <u>ALL</u> ADDITIONAL REVENUE GOING BACK TO THE CITY - INCREASED COST APPEARS TO MATCH INCREASES PROGRAMMING 	25	25
Total:		100	100

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Proposer Name: TUP & R

Evaluator Name: MAYOR CLARK - ENSCOTT

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Recreational and Aquatic Center Operations and Management Services

Instructions: Each member of the Selection Review Committee will provide two evaluations for each proposal:

1. An evaluation of the written proposal.
2. An evaluation of the interview (if applicable).

Each evaluation will be made based on the following scoring criteria:

	TOTAL POINTS	100
Criteria		Maximum Score
Introductory Letter (not scored, but considered)		--
Overall Experience		30
Proposed Programming/Operational Plan		30
References		15
Budget/Financial Proposal		25
	TOTAL POINTS	100

After the interview evaluation process has been completed, determination of the successful proposer will be based on **both** the interview evaluation and the written proposal evaluation.

Written Proposal Evaluation

Criteria	Notes	Max Points	My Score
Overall Experience	SUCCESSFUL SPECIAL DISTRICT	30	20
Proposed Programming / Operational Plan	BUSINESS PLAN INCLUDES FITNESS / PRESCHOOL / YOUTH ETAL	30	15
References	CHARTER INCLUDED RECEIVED	15	15
Budget/Financial Proposal	OFFERS SCHOLARSHIPS NO MANAGEMENT FEE * SMALL OVERLAY FOR FIXED COSTS	25	15
Total:		100	65

FINANCIAL SUSTAINABILITY PLAN = GRANTS, PARTNERSHIPS ETAL

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Interview Evaluation

Criteria	Notes	Max Points	My Score
Overall Experience	<ul style="list-style-type: none"> - LONG HISTORY OF SERVING WASH CO. RESIDENTS - COMPETITIVE WITH PAID PROGRAMMING IN HEALTH & WELLNESS FIELD 	30	20
Proposed Programming / Operational Plan	<p>TRANSITION = 1 YR, WILL KEEP OPERATIONAL DURING TRANSITION, WILL WORK CLOSELY WITH CITY STAFF / CITIZENS TO PROVIDE RECREATION NEEDS MOST DESIRED</p> <ul style="list-style-type: none"> - NOT LOOKING TO ADD SHERWOOD TO DISTRICT - WILL REMAIN STAND ALONE 	30	15
References	RECEIVED	15	15
Budget/Financial Proposal	<ul style="list-style-type: none"> - OPEN TO NEGOTIATION ON COST SHARING OF PROFITS - COLLECTIVE BARGAINING WITH EMPLOYEES - INCREASES MEMBERSHIP RATES - WHY? * FELT MARKET RATE FOR THEIR STANDARD OF PRODUCT / SERVICE 	25	15
Total:		100	65

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Proposer Name: YMCA

Evaluator Name: MAYOR CLARK - ENDICOTT

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1. An evaluation of the written proposal.
2. An evaluation of the interview (if applicable).

Each evaluation will be made based on the following scoring criteria:

TOTAL POINTS	100
Criteria	Maximum Score
Introductory Letter (not scored, but considered)	--
Overall Experience	30
Proposed Programming/Operational Plan	30
References	15
Budget/Financial Proposal	25
TOTAL POINTS	100

After the interview evaluation process has been completed, determination of the successful proposer will be based on **both** the interview evaluation and the written proposal evaluation.

Written Proposal Evaluation

Criteria	Notes	Max Points	My Score
Overall Experience	- LOTS OF SUCCESS W/ CHILD CARE FACILITIES - RECREATION PROVIDED TO REGION WITH MINOR FEE ADJUSTMENT (NOT FOR SPECIALTY PROGRAM)	30	10
Proposed Programming / Operational Plan	- GOOD LOCAL PROGRAMS / CIVIC SUPPORT (BBQ, ETC) - CONTINUES OVER RELIANCE ON REGION VS. SHERWOOD RESIDENTS NEEDS/WANTS	30	10
References	RECEIVED	15	15
Budget/Financial Proposal	- NO CONTINUES CONTRIBUTION TO CITY SINCE BOND CONCLUDED - FINANCIAL INCOME PROJECTIONS CONTINUE TO INCREASE (BASED ON ? - NOT HISTORICAL DOCUMENTS) * WOULD CHANGE IN	25	10
Total:		100	45

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WHICH CONTINUES CONFUSION TO RESIDENTS ON OWNERSHIP OF FACILITY DUE TO MARKETING

Interview Evaluation

Criteria	Notes	Max Points	My Score
Overall Experience	<ul style="list-style-type: none"> - RUNS 3 SPORTS / REC FACILITIES & 16 CHILDCARE CENTERS IN PORTLAND / METRO - FOCUSING ON CHILDCARE(?) - STRUCTURE WITH BOARDS OF MANAGERS IN CONFLICT WITH CITY BOARDS, ARE YOU WILLING TO CHANGE? - NO - NOT FLEXIBLE ON THIS POINT - REFERS TO CITY AS "PARTNER" 	30	10
Proposed Programming / Operational Plan	<ul style="list-style-type: none"> - PROVIDES SILVER SNEAKER AND SCHOLARSHIP PROGRAM REGARDLESS OF RESIDENCY IN SHERWOOD - DIDN'T PAY TAXES AS RESIDENTS HAVE * COULDN'T GIVE NUMBER OF RES / NON-RES FOR THESE PROGRAM DURING INTERVIEW - LATER PROVIDED WITH NON-DISCLOSURE CLAUSE - THEN ALLOWED * TOO MUCH BACK AND FORTH, FOCUS ON CHRISTIAN PRINCIPLES 	30	10
References	PROVIDED	15	15
Budget/Financial Proposal	<ul style="list-style-type: none"> - LOWEST COST BASED ON PREDICTIONS / WILL ABSORB SHORTFALL, IF ANY - HIGHEST MANAGEMENT FEE - GOES TO PARENT CO. - SURPLUS OF INCOME IS HELD AND SPENT BY Y, NOT TRANSFERRED OR CONTROLLED BY CITY 	25	10
Total:		100	45

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Proposer Name: MAYOR CLARK-EDDICOTT 5
 Evaluator Name: SPORTS FACILITY MGMT

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1. An evaluation of the written proposal.
2. An evaluation of the interview (if applicable).

Each evaluation will be made based on the following scoring criteria:

	TOTAL POINTS	100
Criteria		Maximum Score
Introductory Letter (not scored, but considered)		--
Overall Experience		30
Proposed Programming/Operational Plan		30
References		15
Budget/Financial Proposal		25
	TOTAL POINTS	100

After the interview evaluation process has been completed, determination of the successful proposer will be based on **both** the interview evaluation and the written proposal evaluation.

Written Proposal Evaluation

Criteria	Notes	Max Points	My Score
Overall Experience	MANAGE SEVERAL FITNESS / AQUATIC CENTERS MORE FOCUS ON LG. FACILITIES	30	20
Proposed Programming / Operational Plan	NO SPECIFICS - GENERAL INFO	30	0
References	PROVIDES	15	15
Budget/Financial Proposal	NONE PROVIDED	25	0
Total:		100	35

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NOT INTERVIEWED

Interview Evaluation

Criteria	Notes	Max Points	My Score
Overall Experience		30	
Proposed Programming / Operational Plan		30	
References		15	
Budget/Financial Proposal		25	
Total:		100	

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Proposer Name: UNITED POOL

Evaluator Name: MAYOR CLARK-EVANS

Selection Review Committee RFP Evaluation Form

Recreational and Aquatic Center Operations and Management Services

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1. An evaluation of the written proposal.
2. An evaluation of the interview (if applicable).

Each evaluation will be made based on the following scoring criteria:

	TOTAL POINTS	100
Criteria		Maximum Score
Introductory Letter (not scored, but considered)		--
Overall Experience		30
Proposed Programming/Operational Plan		30
References		15
Budget/Financial Proposal		25
	TOTAL POINTS	100

After the interview evaluation process has been completed, determination of the successful proposer will be based on **both** the interview evaluation and the written proposal evaluation.

Written Proposal Evaluation

Criteria	Notes	Max Points	My Score
Overall Experience	POOL MANAGEMENT BACKGROUND - EXPANDING INTO FITNESS	30	20
Proposed Programming / Operational Plan	NONE PROVIDED - NOT SPECIFIC	30	0
References	NONE PROVIDED	15	0
Budget/Financial Proposal	NONE PROVIDED	25	0
Total:		100	20

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NOT INTERVIEWED

Interview Evaluation

Criteria	Notes	Max Points	My Score
Overall Experience		30	
Proposed Programming / Operational Plan		30	
References		15	
Budget/Financial Proposal		25	
Total:		100	

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